

Zyxel Circle

Pay As You Go (PAYG)

Introduction

Zyxel's new dynamic license billing method for partners introduces a more efficient and transparent way to manage IT services.

The Pay As You Go (PAYG) service allows organizations to align licensing costs directly with actual usage, ensuring they only pay for what they need, when they need it. Unlike traditional upfront licensing models, which often require large investments and long-term commitments, PAYG delivers true flexibility by letting partners adjust resources in real time, based on business demands.

This approach simplifies financial planning, reduces wasted expenditure on unused licenses and offers partners the agility to scale up or down instantly as customer requirements change.

By consolidating billing at the organizational level and automating usage tracking, PAYG eliminates the complexity of manual license assignments, freeing up valuable administrative time. The result is a smarter, more sustainable licensing framework that empowers Circle partners to remain competitive, responsive and cost-efficient in a rapidly changing digital landscape.





Benefits that matter

Flexible licensing, your way

Zyxel's PAYG service adapts to the dynamic needs of modern businesses. Partners are not locked into rigid, long-term commitments and can scale licenses up or down instantly.

This flexibility ensures that licensing always matches the current operational demand, whether supporting seasonal business spikes or gradual long-term growth.

Only pay for what you use

Unlike traditional licensing models that require upfront purchases regardless of usage, PAYG ensures that costs are always aligned with actual consumption. This prevents overspending on unused licenses and provides predictable, transparent billing – improving both cash flow management and profitability for partners.

Simplified management at the organization level

PAYG consolidates license control across the organization. This not only streamlines day-to-day operations but also provides a clear overview of resource usage across multiple teams and locations.

Eliminate manual license assignments

Traditional license models often involve time-consuming manual processes for tracking, assigning and reallocating licenses.

With PAYG, these steps are automated, saving valuable time and reducing the risk of human error. This automation ensures a smoother operational flow and allows IT staff to focus on more strategic initiatives.

Ability to switch between PAYG and traditional licensing

PAYG doesn't lock partners into one model. Organizations have the freedom to choose the best approach for each situation – switching back to traditional per-device licensing if it better suits a specific business case.

This hybrid capability provides maximum flexibility, allowing partners to tailor their licensing approach to unique customer needs.



How it works: PAYG user flow

1. Enable PAYG per organization (one-time setup)

Partners can activate PAYG at the organizational level with a simple one-time setup. Once enabled, all devices under that organization automatically follow the selected PAYG plan.



2. Manage PAYG anytime with on/off control per organization

Organizations remain in full control. Administrators can turn PAYG on or off for specific organizations at any time, offering maximum flexibility to adapt to business changes or customer needs without disrupting ongoing services.



3. Automatic usage tracking

The system continuously monitors license usage on a daily basis. This removes the burden of manual tracking and ensures complete accuracy in reporting.



4. Automatic billing at the start of the next month

Usage is consolidated and billed automatically at the beginning of each month. This predictable cycle simplifies financial planning while ensuring that partners are charged only for the licenses they have actually used.



5. Online payment available for all Circle partners

Payments are seamlessly processed through secure online transactions. Circle partners can enter payment information once, after which billing is automated, reducing administrative effort and ensuring timely payments.



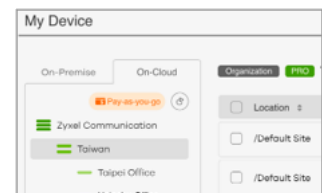
6. Offline payment available for Prime and Elite Circle partners

If the online payment method does not suit the partner's business, then we can offer an offline payment through their nominated Zyxel Networks distributor. This can be arranged with their Zyxel Networks account manager.



7. Access PAYG page to select organizations & assign PAYG licenses

From the intuitive PAYG management page, partners can choose which organizations to enable, assign licenses, and adjust plans as needed. This centralized platform provides a clear, user-friendly interface for day-to-day administration.



8. Download usage reports or monthly invoices

Partners can download detailed reports on license usage directly from the system. These reports support transparent billing, easy cost tracking and provide documentation for financial records.

A	B	C	D	E	F	G	H	I
Device Name	Model	Serial Number	MAC	Org Name	Org ID	Part Number	License Name	Usage (Days)
Device A	AP100	24444444	44:44:44:44:44	CH Office	777777	UC-GOLD-221010P	Gold Security Pack 1M0 for AP100/100W	31
Device B	HWAR6AX	27777777	77:77:77:77:77	CH Office	777777	UC-NPRO-221000P	Nebula Pro 1M0	31
Device C	FWA600	33333333	33:33:33:33:33	GB Office	888888	UC-NPRO-221000P	Nebula Pro 1M0	21
Device D	WAG1115-18EP	55555555	55:55:55:55:55	GB Office	888888	UC-NPRO-221000P	Nebula Pro 1M0	21
Device E	USG Flex 200H	11111111	11:11:11:11:11	TW Office	555555	UC-GOLD-221010P	Gold Security Pack 1M0 for 200H	18
Device F	USG Flex 200H	11111111	11:11:11:11:11	TW Office	555555	UC-NPRO-221000P	Nebula Pro 1M0	18
Device G	HWAR6AX	66666666	66:66:66:66:66	TW Office	888888	UC-NPRO-221000P	Nebula Pro 1M0	13
Device H	USG Flex 500	22222222	22:22:22:22:22	US Office	888888	UC-GOLD-221000P	Gold Security Pack 1M0 for USG FLEX 500	12
Device I	USG Flex 500	33333333	33:33:33:33:33	US Office	888888	UC-GOLD-221000P	Gold Security Pack 1M0 for USG FLEX 500	12



License options

- **Nebula Professional Pack (PRO):** required to enable PAYG for an organization
- **Gold Security Pack (GSP):** optional, applies to security firewall devices

* GSP includes PRO, so PRO is not charged separately when GSP is applied

Usage calculation

- Usage is tracked daily per license type
- At month end, all usage days for each license SKU are added up across devices and organizations
- The total is divided by 31 and rounded up to the nearest whole number
- Charges are based on the resulting monthly licenses

FAQs

Q: What happens if I already have unconsumed licenses before using PAYG?

A: Existing, unexpired licenses are deducted first before additional charges apply.

Q: Can I switch back to traditional licensing?

A: Yes, you can turn off PAYG for any organization at any time.

Q: Why can't I enable PAYG for a specific organization?

A: Ensure you are the organization owner. Delegated admins cannot manage PAYG settings.

Q: How can I terminate the PAYG contract?

A: You can terminate anytime by settling outstanding amounts. For offline payment users, please contact your sales representative.

Q: Can I add additional users to my Circle account to take care of the management of licensing?

A: Yes, Circle allows for additional admins. This can be added in Circle under User Management as delegated admins.

Q: Can the reports be sent to multiple people?

A: For Online, the report can be downloaded by the admin or delegated admin; for Offline, the report can be emailed to multiple accounts on request.



Activate PAYG in Circle at circle.zyxel.com



Copyright © 2025 Zyxel and/or its affiliates. All rights reserved. All specifications are subject to change without notice. While care has been taken to ensure that the information contained in this publication is accurate, neither Zyxel, nor its subsidiaries/affiliates, accept responsibility or liability for any errors or inaccuracies.